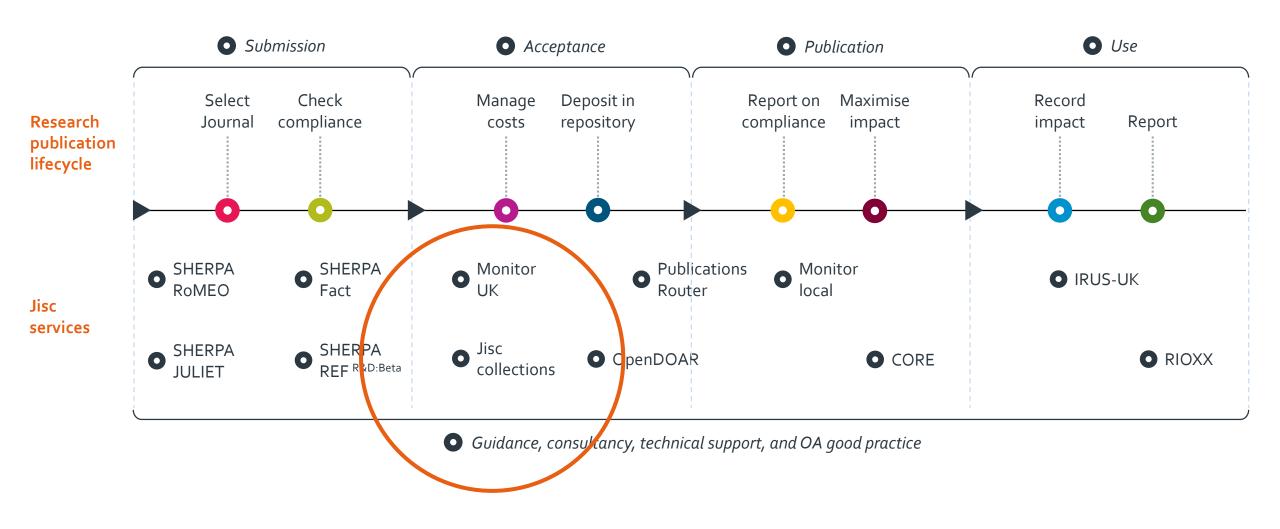


UK experience of OA on negotiations

- » Jisc's support for Open Access
- »Current status of negotiations
 - > Progress to date
- »The challenge
- » Changing attitudes towards OA agreements
 - > From optimism to pessimism and scepticism
- »The evolving approach to negotiations



Jisc's support for open access



https://www.jisc.ac.uk/content/open-access/our-role

Jisc's support for open access

Supported our consortium members in the context of OA Policy nationally and internationally: » Universities UK Open Access Coordination Group and sub

- Universities UK Open Access Coordination Group and sub groups:
 - > efficiency, service standards, repositories & monographs
- »RLUK OA Publisher Processes Group
- » RCUK Open Access Practitioners Group
- »OpenAIRE: National OA Desk
- » European Universities Association



Jisc's support for open access

Licensing and negotiation

- » Pure Gold
- » Hybrid offsetting agreements
- » Green

» Journals and monographs

Why?

- » Constrain costs
- Support the transition to OA
- » Provide efficiencies
- » Promote compliance
- » Support the development of a functioning market place

Current Negotiations

- »Pure Gold Open Access consortium agreements Hindawi, BMC, PeerJ, OLH, Open Book Publishers
- »OA consortium initiatives

SCOAP3

arXiv

Knowledge Unlatched

Reveal Digital's – Independent Voices



Agreements with a Gold OA component

- » BMJ
- » De Gruyter
- » Elsevier
- » Georg Thieme Verlag
- » IOP (Institute of Physics)
 Publishing
- » Royal Society of Chemistry

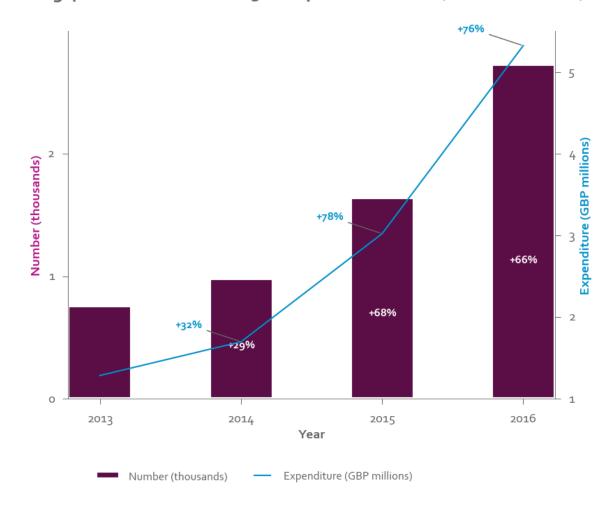
- » SAGE Publishing (including the Royal Society of Medicine and the Institution of Mechanical Engineers)
- » Springer Nature
- » Taylor & Francis
- » Wiley

And we expect to announce more in the near future...

Increase in the volume of open access from UK authors

Some agreements have moved almost seamlessly from subscription to OA

Fig 4: Growth in APCs 2013-2016, 10 institutions (outlier removed)



Progress

Over £5million saved in APC costs in 2016

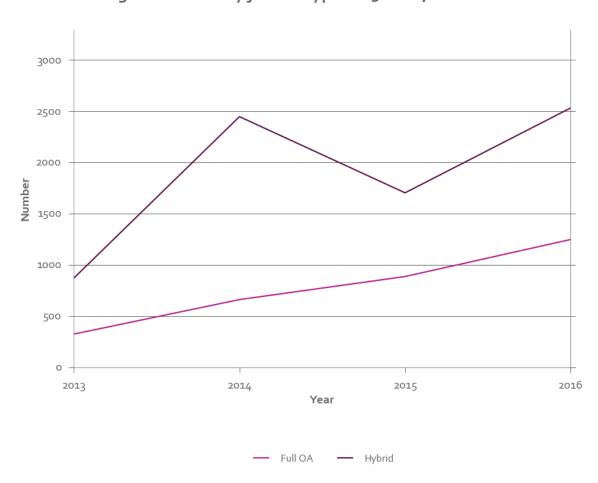
"For the sample of 38 UK institutions in this report, the combined value of offset agreements across all publishers is £5.5m[...] the total value of the six offset agreements in 2016 can be estimated at £8m."

Lawson, Stuart (2017): Report on offset agreements: evaluating current Jisc Collections deals. Year 2 — evaluating 2016 deals. figshare.

https://doi.org/10.6084/mg.figshare.5383861.v1 Retrieved: 15:37, Nov 17, 2017 (GMT)

Growth of Pure Gold OA

Fig 26: Number by journal type 2013-2016, 11 institutions



Four years ago we rarely covered:

- »Service level agreements
- »Read and publish models
- >> Workflows
 - For APCs
 - > For authors

The challenge

Whilst there has never been more OA published by the UK, there has never been more pessimism about OA from many UK stakeholders

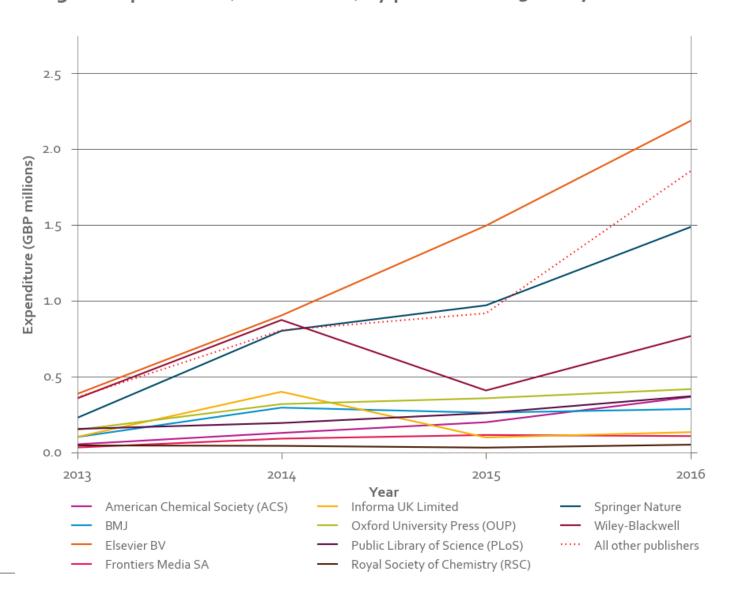


Changing attitudes towards OA agreements

Whatever happened to the transition?

Increasing expenditure on APCs

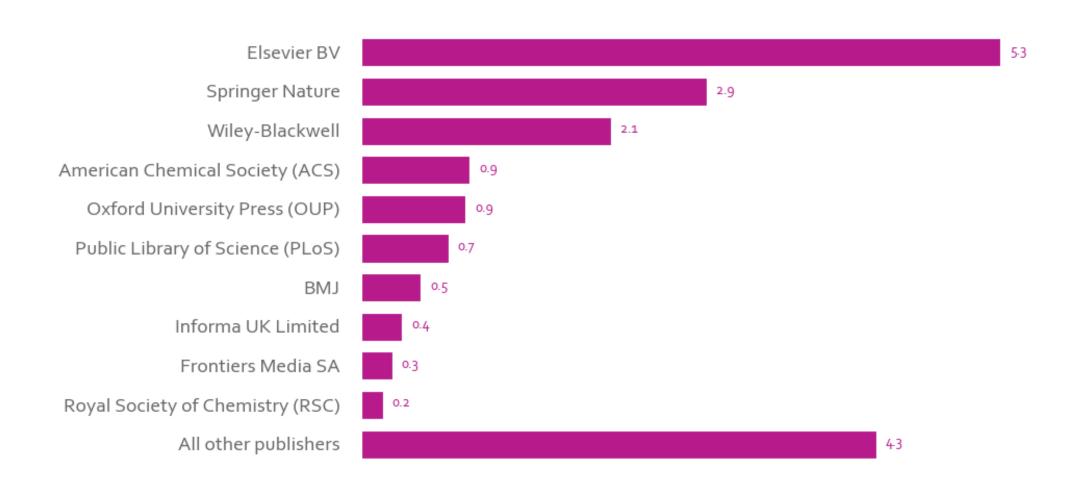
Fig 20: Expenditure (GBP millions) by publisher 2013-2016, 11 institutions



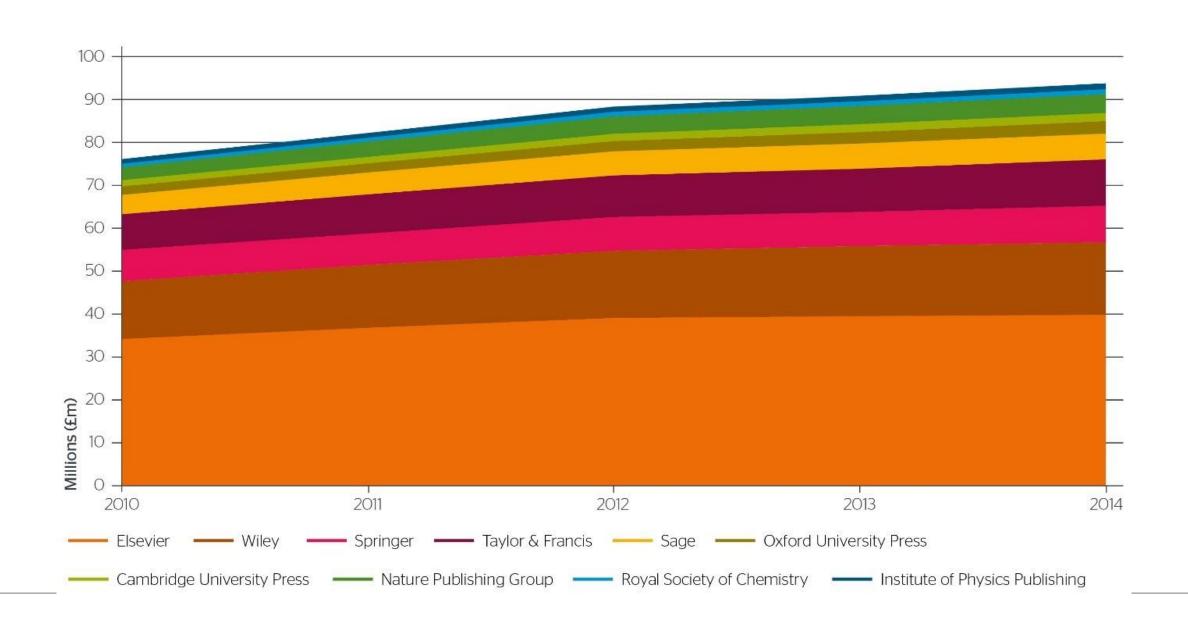


Recipients of APC expenditure

Fig 14: Expenditure (GBP millions) 2016, 38 institutions

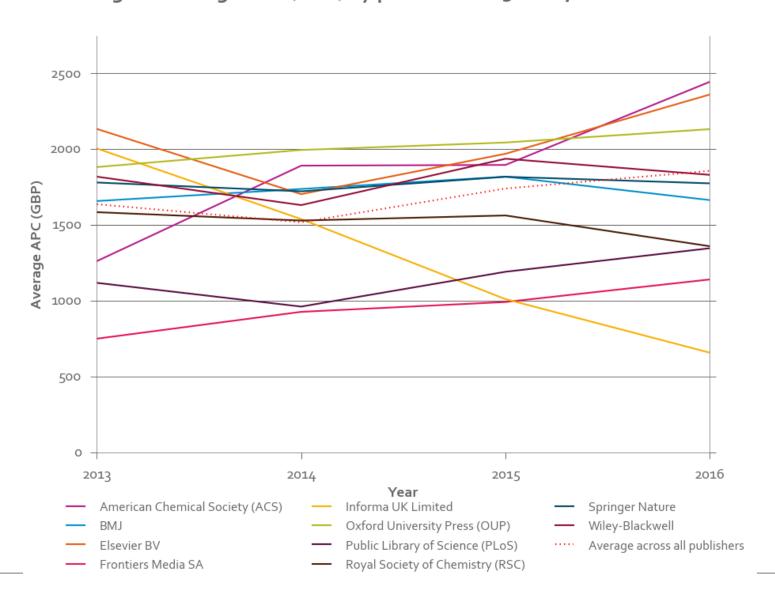


Growth of expenditure on Big Deals



Increasing cost of APCs

Fig 21: Average APC (GBP) by publisher 2013-2016, 11 institutions





The evolving approach to negotiations

- »Focus on agreements that support a transition
 - Move away from minor discounts on APCs
- »Addition of active service level agreements
 - > Focus on workflow, reporting, transparency, accountability
 - > Update Jisc model licence
- »Enhance support for Green OA
- »Support a broader range of OA options and suppliers
- » Take advantage of new opportunities in collections management and discovery



Conclusion

Reasons for optimism?



